

An Ethical Company with Humanitarian Traditions

By Christopher Joseph



Expectations

"The right planning makes time so valuable to us. The more profit we generate out of it, the less time we like to waste."

Jean-Jacques Rousseau

FAI rent-a-jet AG, Germany is one of the leading European Business Jet operators with a fleet of seventeen business jets. The company has been accident free since 1986 and has logged in excess of 100,000 flying hours. FAI began as an Air Ambulance specialist providing worldwide evacuation and repatriation services, doctor escorted flights and organ transport. FAI is heavily

involved in Public Service Aviation by providing logistical support for the insurance and assistance industries, government agencies and NGOs, health and relief organisations as well as corporate and private clients. The ethos of FAI is to apply all of its expertise from its critical care operations to Executive Jet Charter.

FAI is a responsible company



and committed supporter of UN's Global Compact, a set of ten ethical principles, since 2005. The corporation is dedicated to improving human rights, labour standards, environmental responsibility and anti-corruption practices. For many years the company has set the goal of improving medical care in Africa via its UN missions in Uganda, Senegal, Sudan, Ivory Coast and

Kenya. With a donation of 210 000 Euros it established the FAI Clinic in Cherif Medina, Senegal.

Executive Travel: Fast • Safe • Reliable

FAI's fleet of Executive Jets provides its clients with a maximum of comfort and safety. The company holds an Air

"Around the clock - Ready for take off"

Operator Certificate (AOC), issued by the German CAA on behalf of the European Civil Aviation Authority, operating strictly under EU-OPS 1 regulations which reflect the highest safety standards in the aviation industry. FAI has two Lear jet 60s, one Challenger 604, one Falcon 900 DX EASy and one Global Express dedicated for worldwide executive charter. Together with its long term United Nations Charter contracts and Air Ambulance services, FAI operates one of the largest Lear jet fleets in the world.

All aircraft are equipped with SatCom; the Wide Bodied Jets (CL 604 + Falcon + Global Express) also have W-lan and fax machines in addition to the SatCom. All jets come with state of the art entertainment systems as well as highly experienced and friendly flight attendants. Passengers enjoy a maximum of comfort in flight with first-class catering designed to meet the client's highest expectations as standard on all FAI Executive Flights.

FAI's approach is to govern its flight plan by the client's timetable to maximise the time available for appointments and meetings.

"The goal is to build long-standing and productive relationships with clients customized to meet specific requirements. Clients get quotations directly from the owner and operator of the aircraft, thus avoiding the payment of intermediaries. Quotations will normally be forwarded within half an hour of receipt of the request. The plan of action will be defined according to the needs of the passenger and the wishes of the client at that time."

Aircraft Management

In terms of aircraft management, FAI is consulting owners and investors in the fields of market research, acquisition, re-sale, commercial operation and professional maintenance of

business jets in particular of the manufacturers Learjet, Bombardier and Falcon Dassault.

Aircraft Maintenance

FAI holds a Maintenance Certificate issued by the European Aviation Safety Agency (EASA) which allows it to maintain its fleet fully in house. The FAI Technik Division is key to the company's dispatch reliability which is far above the industry average.



FAI's Operation Centre at Nuremberg International Airport, Germany is on stand by to answer client's inquiries twenty four hours a day seven days a week. Multilingual staff is available at all times and promise to deal with pricing enquiries within thirty minutes.

FAI employs approximately 120 people at its home base in Nuremberg. Thirty five of who work in the dedicated maintenance centre. In addition, there are more than 50 physicians and paramedics working part-time for FAI.

In spring 2011, FAI will move into new company-owned facilities, which are currently under construction at Nuremberg Airport. The €10 million investment includes a 3000 square meter state-of-the-art hangar with workshops plus an air-conditioned 3000 square meter office building. A rooftop 100 kWp solar power plant will ensure that both the hangar and office operations will be carbon neutral which is the first of its kind at a German airport.