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### **A difficult yet successful business year**

The year 2008 ended with a typical winter season long-range mission from the Far East to Europe. A critical cancer patient had to be picked up in Bangkok, arriving in the morning of January 1st in Scandinavia involving two flight as well as two medical crews. Although the complete air ambulance industry had to cope with the impact of the fuel price explosion and worldwide economy crisis related consequences such as a change in travel behaviour, FAI could still close its books successfully. More than 600 transports, again a total of nearly 2 million nautical miles flown, a request volume of approximately 8.500 cases show proof of another busy year for FAI.

**“Sometimes—all I need is the air that I breathe..”**  
*(The Hollies, 1974)*

Over the last decade it has been shown, that certain patients benefit from a type of ventilatory support that is delivered via a tight-fitting mask using a special leakage-compensating ventilator mode, without having to establish an artificial endotracheal airway. This non-invasive ventilation (“NIV”) technique, until recently limited to Intensive Care Units, has now successfully been added to the FAI “medical toolbox”, in keeping with the high standards of excellence in in-flight intensive care that FAI aspires to.

### **Current fleet update**

FAI presently operates 10 Learjets, 5 of them out of its Nuremberg homebase. Two Learjet 35A (R/X), two Learjet 55 and one Learjet 60 are dedicated for air ambulance service and one additional Learjet 60 is managed for its private owner. Just now FAI extended the fleet by acquiring a fifth Learjet 55 (D-CAAE) and is already considering the acquisition of number 6. Three Learjets 55 are based respectively in Dakar/Senegal, Abidjan/Ivory Coast and Entebbe/Uganda, and the first FAI Learjet 60 in Africa has been based since December 2008 in Al-Fashir/Sudan. All dedicated to the important African Peacekeeping Missions.

### **Important milestone**

FAI became part of Marfin Investment Group (MIG) from Greece after MIG had acquired a 49,9 % stake in FAI from the Axtmann-Family’s holding company in December 2009. FAI’s founder and CEO Siegfried Axtmann commented on the completion of the transaction: “We are very happy to announce the beginning of our partnership with MIG. Today’s announcement is a very important milestone in FAI’s 22-year history. We at FAI are very proud of our reputation, credibility and operational expertise, some of the most important elements of differentiation vis-à-vis one’s peers in a very competitive sector. We will continue to work hard and deliver customer service and financial performance and, together with our very strong partner, we look forward to a prosperous future.”



Mr. Andreas Vgenopoulos, Executive Vice-Chairman of MIG, stated: “We are delighted to announce an exciting investment in a very attractive industry. This transaction undoubtedly meets our investment criteria and has promising synergetic potential with MIG’s Healthcare activities. We would like to welcome Dr. Axtmann to the MIG family and we are very fortunate to have found a partner of his managerial capabilities, operational expertise and deep knowledge of the sector.”

The new structure allows FAI to further expand its aircraft fleet according to market needs and press ahead with a fleet renewal in future.

### **A new flagship for VIP patients**

In March 2009 FAI will start the operation of a factory-new Falcon 900DX Easy. The aircraft will be offered to the High End Executive Market but provides also medical transfer capabilities especially on super-longhaul flights.

**Fast – Safe - Reliable**